

Business Development at a Media-Entertainment & IT Company

in Sterling, VA

Host Company ID: I-0648211



Internship Duration: 2-12 months

Compensation:

\$1000 total upon completion of a smaller-term assignment lasting less than 3 months; \$750-1000/month for longer-term assignment lasting more than 3 months.

Company:

Founded in 2005, we are the market leader in technology and products for high-definition digital signage systems, video-wall appliances, interactive digital kiosk systems, IP-video broadcasting and content management systems. Our team consists of hardware / software engineers and AV experts who build and support commercial off-the-shelf (COTS) and custom solutions for clients across the globe. We offer a young a fun work environment paired with professional expertise.

Internship Position:

The role of the intern will be to assist the Business Development team in building the RFP Channel and Local Partner awareness. Required activities include researching and signing up for municipal, state, and school bidding systems, as well as researching and compiling a list of local partners.

Requirements:

Candidate must

- be proficient in web-based research methods, spreadsheet compilation, and Google Docs
- be able to work with other team members regarding completion of deliverables, in a timely manner, as assigned
- have excellent English skills